

The **SIGNET** Circular

SIGNET Achieves Ranking As Top Systems Integrator Nationally On SDM's Annual List

SIGNET Electronic Systems, Inc. has earned a position on SDM's 15th Annual 2010 Top Systems Integrators List. The list is compiled by revenue for the largest firms that contract electronic security projects. This marks the first appearance for SIGNET on this exclusive list. SIGNET was ranked as the 62nd top security integrator nationally.

SDM is part of Security Media Group and is a magazine and industry leader that represents new direction for the security system and integration industry. Please visit their website at www.sdmmag.com to learn more about the 15th Annual 2010 Top Systems Integrators List.



2010 Community Service - Update

Even in these tough economic times, SIGNET's commitment to serving people in our community is unwavering. Since the beginning of 2010, the employees at SIGNET have invested time and energy to support numerous causes and events. Teams of workers dedicate their efforts each month to a different organization in need of assistance. A brief overview of accomplishments to date:

- February 2010: Five employees volunteered their time and painting skills to tape, sand, and paint rooms at a Father Bill's Transition Home. A coat of paint provides a fresh environment for someone who is transitioning back into the mainstream.
- March 2010: The American Red Cross Blood Drive is a huge national undertaking. Over 35 participants helped to coordinate SIGNET's event and donate blood that is so vital in times of catastrophic emergency. Other employees baked cookies and a box lunch was provided to the donors.
- April 2010: SIGNET's Clothing Drive was an all-out effort to supply gently-used clothing to three important organizations. Cradles to Crayons (children's clothing), Dress for Success (women's professional clothing) and the Vietnam Veterans of America (men's clothing) were the recipients of the numerous bags of clothes that were collected by employees. A group of volunteers helped to sort and bag these contributions.
- May 2010: For the second year, Team SIGNET participated in the South Shore Arthritis Walk. A group of 35 employees and their families along with 6 dogs, raised funds and awareness by walking 3 miles in Plymouth, MA. As a fundraiser for the Susan G Komen Breast Cancer 3-Day team, Mother's Day bouquets were purchased by employees, much to the delight of their moms! An energetic and exuberant "Zumba for the Cure" dance session burned calories while raising money. The wonderful instructor donated 100% of monies raised to the 3-Day Team.
- June/July 2010: The focus for these two months is a concerted effort to support SIGNET's 3-Day Team. The June 4th Car Wash was a huge success! Over 19 employees with friends and families cleaned hundreds of cars in their efforts to wash away the threat of breast cancer. Numerous employees will find their inspiration at the Silpada Party and gift certificate raffle, from which a donation will be made to Team SIGNET. Other June events included a Longwater Luau and a raffle of some very special items, including a hand-made quilt. While these fundraisers unfold, the nine 3 Day Team members continue to train for their 3-Day 60-mile walk and goal of raising \$25,000 to find a cure for Breast Cancer.

Here at SIGNET, we highly value the four pillars of our success: our clients, our employees, our partners and our community.

SIGNET Awarded State Contract FAC64

It is with great pleasure to announce SIGNET has been awarded state contract FAC64 for Integrated Security Systems. This contract allows publicly funded entities throughout the commonwealth the ability to procure security related goods and services without the necessity to “publically bid”. The SIGNET proposal team answered the request for response with great professionalism, accuracy and attention to detail. In fact, the feedback received from the commonwealth’s procurement management team was that the SIGNET submission was considered to be the “gold standard.” This proved to be the measurement that other integrators were held to. Of the 25 plus companies responding, SIGNET was the first award made by the commonwealth’s Operational Services Division.

Being awarded this multi-year contract represents significant opportunity for SIGNET and solidifies its position as the *Premier Security Systems Solutions* provider in Massachusetts. SIGNET takes pride in its Company’s ability to perform at such a high level and it has been recognized for superior commitment to quality and service.

Nantucket Public Safety Project

SIGNET commenced the installation of Security and Audio/Visual Systems for the new Nantucket Public Safety Building. This facility will be one of the largest (based upon square footage of the building) public safety buildings SIGNET has deployed. The Security System is based upon the integrated solution from Genetec using the Omnicast IP Video Surveillance and the Security Center Access Control platforms. The system consists of over 80 Axis IP Cameras with over 100 HID iClass Card Readers supporting nearly 90 access controlled doors. We are also providing intercom, building paging and cell sound detection audio systems. SIGNET is also supplying and commissioning the FCI E3 Fire Alarm System with audio evacuation, which consists of and over 100 monitoring and initiating sensors and over 80 notification devices.

To manage the logistics of working on Nantucket Island, SIGNET leased a facility on the island, and will be pre-configuring and testing the systems in Norwell prior to deployment on-site.

SIGNET To Participate In The Following Conferences

MSSAA Summer Institute
Sea Crest Resort, Falmouth, MA
July 28th – July 30th

The Massachusetts Secondary School Administrators’ Association (MSSAA) is one of the oldest, if not the oldest, statewide professional association of secondary school administrators in the United States, and is the professional association for middle school and high school administrators in public and private schools. This year’s summer institute will feature over 30 workshops including topics that are timely, relevant, meaningful and important to every school administrator.

For more information go to www.mssaa.org

MHEC 2010 Annual Expo
Sturbridge Host Hotel, Sturbridge, MA
September 16th & 17th

The Massachusetts Higher Education Consortium (MHEC) is the premier source for regionalized group purchasing in higher education in the United States. They strive to be the consortium of choice for its members by providing multi-vendor contracts that are the best in the industry in terms of cost avoidance, product and service depth, vendor quality, choice and terms; and by being an active catalyst for local and regional small business participation, including women and minority-owned companies. The MHEC attracts over 400 member school end-users to the annual exposition and will be featuring over 100 vendors.

For more information go to www.mhec.net

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