

The **SIGNET** Circular

SIGNET's Mission Statement Unveiled

In May of this year, SIGNET began developing a mission statement that represents the principles and values of our company. The creation of SIGNET's mission statement was essential to gain a clear focus on a common objective, to effectively communicate with our employees, clients and vendors what we stand for as an organization. SIGNET Executive Vice President, Brad Caron, as well as Vice President of Operations, Dawn Mello requested input from SIGNET employees, who were asked to develop their own idea of what a mission statement should be and to convey how their standards and ideals translate to the overall success of SIGNET. The response was overwhelming. Through the commitment and valuable contributions of our employees we are happy to unveil SIGNET's new mission statement.

SIGNET's mission is to provide our clients with innovative solutions and superior service that enhance life safety, security and communications.

Expanding Our Client Base



When Lowell General Hospital was in need of system wide replacement, they contacted SIGNET's Vice President of Healthcare Communications, Marc Bronstein. Marc quickly arranged for an on-site tour of

Children's Hospital in Boston, MA, where representatives of LGH were able to gain first-hand knowledge of SIGNET's solutions as well as interview Telecommunications, Nursing, and Engineering staff from the hospital.

Located in Lowell, MA, Lowell General Hospital will be fitted with high-level Rauland Touch Screen Nurse Call Systems and Wireless Telephones. With these new systems in place, LGH will be able to reduce noise pollution, improve patient satisfaction levels, speed staff response times, and as a Rauland partner we will provide LGH with the most technologically advanced and dependable equipment available.

LGH is the 113th hospital that the SIGNET HCC Group serves with life-saving communications equipment. With state-of-the-art technologies such as pocket-page, asset-tracking systems and visual information devices, SIGNET has helped some of the country's most prominent healthcare providers improve service levels and save lives.

IDeACOM Recognizes SIGNET At National Meeting



While attending the IDeACOM National Meeting in Las Vegas, Nevada in August of 2008, SIGNET Executive Vice-President Brad Caron was the recipient of the 2007-2008 Director's Pride Award. This award is given to IDeACOM member companies based on the amount of direct purchasing from IDeACOM

Vendor Partners. SIGNET was also recognized for outstanding participation in the IDeACOM portfolio, from which SIGNET purchased \$1,047,005.33 of materials.

SIGNET purchased from 14 different IDeACOM Vendor Partners, the highest rate of purchases from the IDeACOM portfolio, which consists of 25 premier vendors in our industry. This represents a true commitment to delivering quality products and services to SIGNET's customers.

IDeACOM President Bill Gillam (pictured above-left) is quoted as saying, "SIGNET Electronic Systems, Inc., is a major contributor to our national association of telecommunications providers. As such, SIGNET has faithfully carried out our mission of providing the best products and services to their end-user customers while maintaining the highest level of integrity. We are proud to have Brad and his team as active and vital members of IDeACOM."

SIGNET is honored to be recognized by IDeACOM and we look forward to continuing our partnership.

A Look Back At 2008

Dan Chauvin, Vice President, LVIT

As the end of the 2008 fiscal year rapidly approaches, I feel that this may be an appropriate time to reflect on our many successes.

Our current resume of satisfied clients is quite impressive. Here are a few accounts recently added to our portfolio;

Massachusetts Transit Authority

SIGNET has been selected as the vendor to furnish and implement the new video wall and control system for the Massachusetts Transit Authority. This means SIGNET will have its name on every camera image throughout the Commonwealth's major highways.

International Place, Boston International Place II

SIGNET has just been awarded the fire detection system contract for the second tower at International Place, Boston! Securing this project is a testament to our performance on the first phase and demonstrates our ability to execute very high-end, technically challenging projects.

Quincy, Newton, Taunton and Beverly High Schools

This year, SIGNET has been awarded the largest telecom projects in the Public School market. Collectively, these projects represent stability for our labor forces well into the future.

We are aware that our economy has been strained in recent times. With that said, the LVIT group has grown at a record setting pace this year growing in excess of 64% over fiscal year 2007. This growth has fueled new positions and internal expansion.

We should all give thanks for the performance and commitment of everyone throughout our entire company. Your contributions and continued professionalism are the reason for our success.

SIGNET Introduces Responder 5 At NEHS Fall Conference



Pictured left to right: Bryan Small, Linda Goodbrand, Mark Howgate

On Wednesday, October 8th, SIGNET attended the New England Healthcare Engineers Society's Fall Conference in New Haven, CT to demonstrate the new Rauland Responder 5 product to attendees. Representatives from SIGNET included, Marc Bronstein, Vice President of Healthcare Communications and Senior Sales Engineers Linda Goodbrand and Bryan Small (pictured above). Also in attendance was Rauland's Regional Manager, Mark Howgate.

While attending this conference SIGNET introduced the Rauland Responder 5, an exciting new Voice Over IP Nurse Call Communications/Workflow system. Responder 5 is a complete and easy-to-use solution that can be customized to fit specific environments. Hospitals today are being faced with increasing healthcare technology needs, and SIGNET is proud to offer the most cost-effective and cutting-edge solutions available.

Continuing To Make A Lasting Impression

In recent months, SIGNET has received several testimonials from clients who have praised the work of SIGNET's technicians, products and business practices. We would like to take this time to share these accolades with you, our valued clients and vendors.

"I would like to take this opportunity to thank you for the new BOSCH video surveillance system and digital video recorder that was recently installed in our Westwood location. With the addition of 16 cameras, Lambert's noticed an increase in sales the moment the cameras were set in motion. SIGNET's team was courteous, efficient and professional, even while working 'off-hours' to accommodate my busier time of the day. My only regret with the new system is that I did not have SIGNET install it sooner. We look forward to the installation of additional systems in our Dorchester, Brockton, Hingham, Pembroke and Easton locations."

Anthony Lambert

Lambert's Fruit - Westwood, MA

"Brunswick High School, Brunswick, ME would like to thank SIGNET Electronic Systems, Inc. and technician Greg Fiory for their professional response to the communications issues that we faced. As you are aware, our intercom system is an integral component of our school's crisis plan. When our system went down with just a few days remaining until our students returned for the 2008-2009 academic year, we were genuinely concerned about the safety and welfare of our returning students, along with faculty and staff. From my initial conversation with SIGNET, I felt that a solution to our problem was in reach. SIGNET's willingness to recognize the magnitude of the problem that we faced, and to assign a technician immediately to address the situation, assured us that the vulnerability of our school would be addressed. In addition, I know that Greg went above and beyond to assure that the required equipment was obtained and installed as quickly as was reasonably possible. On behalf of everyone at the Brunswick High School I want to thank you for your response to our dilemma. We greatly appreciate your efforts on our behalf."

Bruce J. Cook

Principal - Brunswick High School, Brunswick, ME

Thank you to the SIGNET Team!

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